# SUMITOMO METAL MINING

# FY2021 Progress of Business Strategy

May 18, 2022

President and Representative Director Akira Nozaki



MINING THE FUTURE

Review of Major Issues



Outlook for FY2022 (topics)



Highlights from the FY2021 Financial Results and FY2022 Financial Forecasts



Medium- and Long-term Strategy



Financial Information and Supplementary Materials

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Medium- and Long-term Strategy

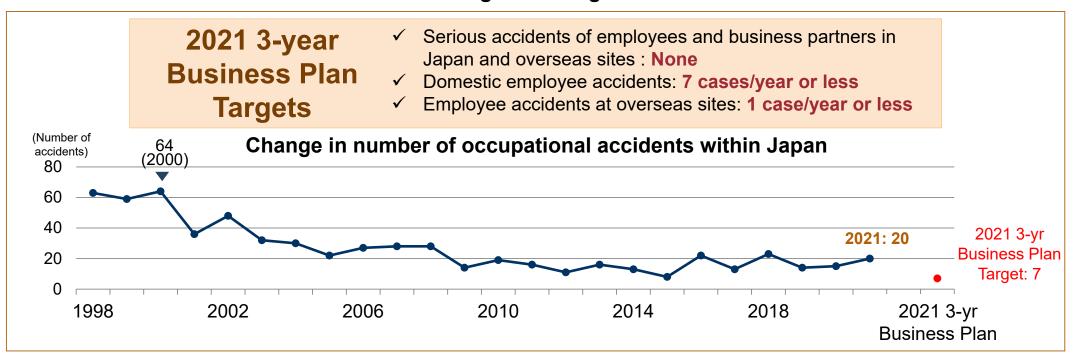


Financial Information and Supplementary Materials

# 1. FY2021 Summary: (1) Safety initiatives

# <Domestic occupational accidents> 2018 3-year Business Plan Target: 5 accidents or less $\rightarrow$ 2021 result: 20

Emphasis placed on preventing "serious accidents" (absence from work for 3 months or more) & reducing "recurring accidents"



\*Recurring accidents: Recurrence of accidents that have occurred within the SMM Group over the past 20 years.

# 1. FY2021 Summary: (2) Production / Sales / Large Projects

## **Production / Sales**

Mineral Resources / Smelting and Refining

✓ Despite production decreased due to the impacts of COVID-19 at some overseas plants and natural disasters (typhoons), production and sales have been progressing generally well.

Materials

✓ With strong customer demand, production continues at full capacity for many products.

# Large projects

✓ Decision to sell the Sierra Gorda copper mine in October 2021 (as part of portfolio reshuffling)

 $\rightarrow$  Closing in February 2022

✓ Decision to discontinue consideration of **Pomalaa** project in April 2022.

The Quebrada Blanca 2 projects and Cote gold project progressing smoothly.

Battery materials production capacity enhancement: Announced in July 2021 to construct a new plant On May 1, 2022, we take over the LFP materials business from Sumitomo Osaka Cement Co. Ltd.

#### 1. FY2021 Summary: (3) Financial results / dividends / cashflows / financial position

## **Financial results / dividends**

- In addition to being helped by the metal price increase and yen depreciation, we posted a profit on the sale of Sierra Corda mine, which has led to the record highs in net sales (1,259.1 billion yen) and profit (Profit before tax: 357.4 billion yen)
  - $\rightarrow$  Annual dividend paid (301 yen/share) also achieved a record high.
- ◆ Materials business posted a record-high profit of 27.6 billion yen
   → Achieved the long-term vision target of 25.0 billion yen for the first time

## **Cash flows / financial strength**

- Continued stable financial strength with favor profit
- Investment expenditures prepared for the Pomalaa project will be allocated to new projects.

# II. Outlook for FY2022 (topics)





Outlook for FY2022 (topics)



Highlights from the FY2021 Financial Results and FY2022 Financial Forecasts



Medium- and Long-term Strategy



Financial Information and Supplementary Materials

## 1. Global Economy

The effects of monetary and fiscal policies in various countries and the progress of the COVID-19 vaccinations are expected to help achieve a certain level of economic expansion. However, there are many downside risks, and uncertainty is increasing.

#### **Downside Risk Factors**

- Prolonged Russian invasion of Ukraine
- Energy price hikes

(Our FY2022 forecast has estimated a negative impact of about 15.0 billion yen on Mineral Resources and Smelting & Refining compared to FY2021.)

Slowdown in the global economy

◆Shortage of industrial materials and supplies such as semiconductors, etc.

Another spread of COVID-19; and lockdown in major Chinese cities

#### IMF's forecast on global economic growth

Year 2020	Year 2021	Year 2022
Result	Result	Forecast as of April 2022
-3.1%	+6.1%	+3.6%

#### Copper: Supply and demand easing

Supply: Copper mines have escaped the effects of COVID-19, and new and expansion projects are contributing to increased production.

Smelting capacity is also expected to grow at a high rate.

- Demand: Russia's invasion of Ukraine, lockdown of major Chinese cities, etc. are expected to restrict consumption growth.
- ✓ Fundamentals are helped by the demand for copper. (global decarbonization, clean energy, EV shift, etc.)

#### Nickel: Supply and demand easing

- ◆Supply: Significant increase mainly in Indonesia NPI
- Demand: Strong applications of stainless steel in China and Indonesia. In addition, the demand for batteries is increasing globally. Yet, Supply also growth is significant.
- ✓ Possible decline in demand due to prolonged impact of COVID-19 in China, the largest consumer country.

Cu	ICSG Forecast		
(kt)	2020 Announced 21/10	2021 Announced 22/5	2022 22/5 Forecast
Production	24,510	24,825	25,883
Usage	24,989	25,264	25,742
Balance	-479	-439	+142

Ni	INSG Forecast (Apr 2022)		
(kt)	2020	2021	2022
Production	2,490	2,608	3,082
Usage	2,390	2,776	3,015
Balance	+99	-168	+67

### <Copper> <u>\$9,000/t</u> (2022 April average: <u>\$10,183/t</u>)

- Supply and demand are easing. Strong dollar is also a easing factor.
- Ukraine situation has an insignificant impact on supply and demand.

### <Gold> <u>\$1,750/toz</u> (2022 April average: <u>\$1,934/toz</u>)

- Higher interest rates and a stronger U.S. dollar due to tighter U.S. monetary policy are easing factors.
- However, uncertainty in the global economy is providing firm support for the price.

### <Nickel> <u>\$9.5/lb</u> (2022 April average: <u>\$15.10/lb</u>)

- ♦ Supply and demand are easing. However,
  - ✓ Supply: Russia is a major producer of refined nickel, accounting for about 10% of the global production.
  - ✓ Demand: COVID-19's impact (lockdown, etc.) in China, the country with the largest demand, is unknown.

FY2022 Outlook (Topics)

# April 2022: Decision to discontinue consideration of Pomalaa project

Differences in views with the schedule-oriented partner became apparent.
 ✓ As the study protracted under the COVID-19 crisis, the partner chose to negotiate with other companies.

✓We will now apply the resources and time we have available to search projects for other nickel deposits and new projects that we have been proceeding with in parallel.

 No impact is expected on other products such as battery materials in the short term.
 In the long term, we aim to cover the impact with other new projects, etc.

# 4. Nickel/battery strategy (2)

# **Search for upcoming projects**

**Identifying needs for undeveloped projects by leveraging our industry network** Secure raw materials through collaboration with existing projects that can utilize our technology

- Combination of hydro/pyro metallurgical technologies that we have developed in addition to HPAL
  - Consider processing and producing MHP (hydroxide) not only MS (sulfide)
  - Develop hard-to-process ore projects utilizing our technology
- Strengthen the value chain through the collaboration between the three businesses (nickel/batteries) including recycling.



#### Select and implement projects that take full advantage of our strengths.

<2021 3-year Business Plan: Safety Initiatives>

Emphasis on preventing "serious accidents" (absence from work for 3 months or more) & reducing "recurring accidents"

In addition to promoting the company measures, labor and management confirmed that "all employees will work together to achieve annual goals shared by labor and management, and that the labor union will strongly support the goals set and the measures to achieve them, thereby fostering a new culture of mutual joy in achieving them.

<Scope of the initiatives> All SMM Group sites in Japan and domestic subcontractors <Target> "Reduction of recurring accidents" (8 or fewer per year at all domestic sites) <Period of the initiatives> Three years through April 2025, where 12 months from May 2022 to April 2023 is one year

\*Recurring accidents: Recurrence of accidents that have occurred within the SMM Group over the past 20 years.

**III.** Highlights from the FY2021 Financial Results and FY2022 Financial Forecasts





Outlook for FY2022 (topics)

# Highlights from the FY2021 Financial Results and FY2022 Financial Forecasts



Medium- and Long-term Strategy



Financial Information and Supplementary Materials

## 1. Change in financial results (FY2017 – FY2022 forecast)

International Financial Reporting Standards			[IFRS]				
	(Billions of yen)	FY2017	FY2018	FY2019	FY2020	FY2021	FY2022 (forecast)
Net	sales	929.7	912.2	851.9	926.1	1,259.1	1,331.0
Pro	fit/loss before tax	108.3	89.4	79.0	123.4	357.4	194.0
Equ	ity method profit/loss	12.3	-4.9	6.2	8.7	57.5	39.0
Ļ	Mineral resources	58.0	47.3	37.9	63.1	208.5	99.0
Segment profit	Smelting & refining	47.8	40.9	48.2	53.0	114.8	86.0
lent	Materials	7.1	13.8	53	10.5	27.6	10.0
egm	Other	-7.4	-2.0	-9	-2.8	-0.9	-2.0
0	Diff. Adjustment	2.8	-10.6	-11.5	-0.4	7.4	1.0
N	et income attributable to owners of parent	90.2	66.8	60.6	94.6	281.0	137.0
Cop	oper (USD/t)	6,444	6,341	5,860	6,879	9,691	9,000
Nicl	kel (USD/lb)	5.06	5.85	6.35	6.80	9.35	9.50
Gol	d (USD/toz)	1,285	1,263	1,462	1,824	1,818	1,750
Cot	oalt (USD/lb)	30.64	31.64	15.76	16.62	27.46	30.00
Exc	hange (JPY/\$)	110.86	110.92	108.74	106.07	112.39	120.00

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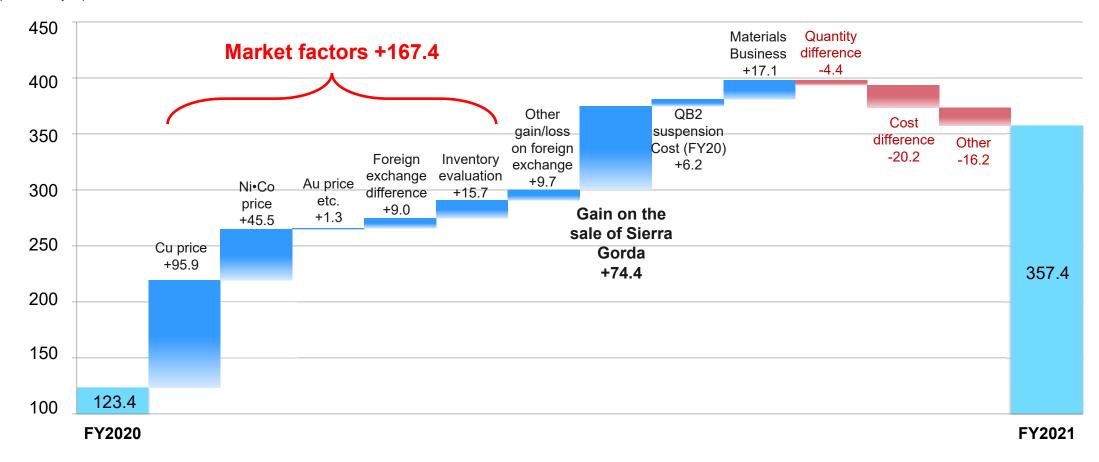
# 2. FY2021 Financial Results and FY2022 Financial Forecasts

	(Billions of yen)	FY2021 result (A)	FY2020 result (B)	Change (A)-(B)	FY2022 forecast (C)	Increase / Decrease (C)-(A)
Net s	ales	1,259.1	926.1	+333.0	1,331.0	+71.9
Sales	s total profit	257.8	150.9	+106.9	222.0	+35.8
Profit	/loss before tax	357.4	123.4	+234.0	194.0	-163.4
Ec	quity method profit/loss	57.5	8.7	+48.8	39.0	-18.5
	Mineral resources	208.5	63.1	+145.4	99.0	-109.5
profit	Smelting & refining	114.8	53.0	+61.8	86.0	-28.8
ient p	Materials	27.6	10.5	+17.1	10.0	-17.6
Segment	Other	-0.9	-2.8	+1.9	-2.0	-1.1
	Diff. Adjustment	7.4	-0.4	+7.8	1.0	-6.4
Net	t income attributable to owners of parent	281.0	94.6	+186.4	137.0	-144.0
Сорр	per (USD/t)	9,691	6,879	+2,812	9,000	-691
Nicke	el (USD/lb)	9.35	6.80	+2.55	9.50	+0.15
Gold	(USD/Toz)	1,818	1,824	-6	1,750	-68
Coba	lt (USD/lb)	27.46	16.62	+10.84	30.00	+2.54
Exch	ange (JPY/\$)	112.39	106.07	+6.32	120.00	+7.61

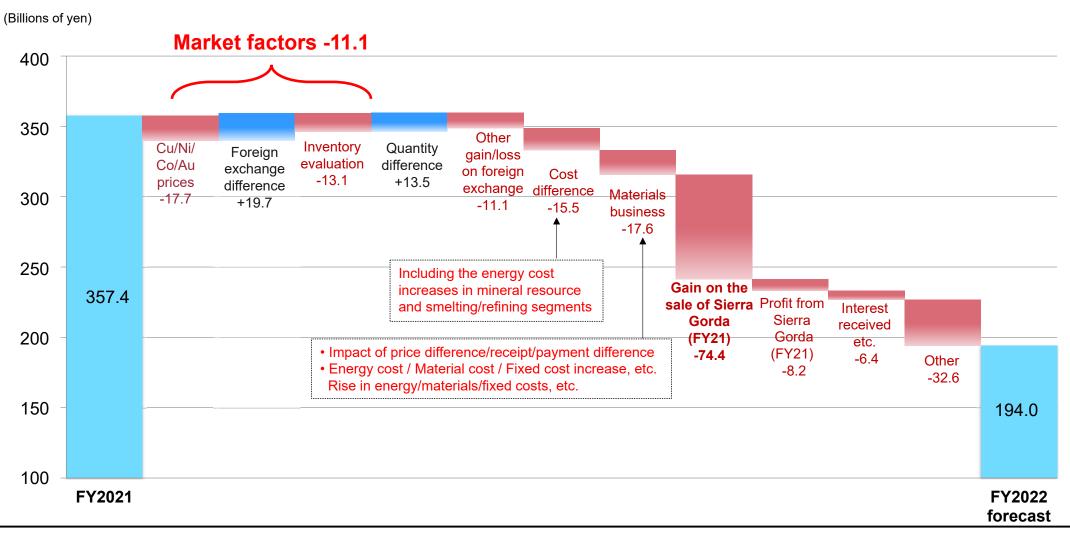
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#### 3. Profit before tax analysis FY2021 results vs. FY2020 results

(Billions of yen)

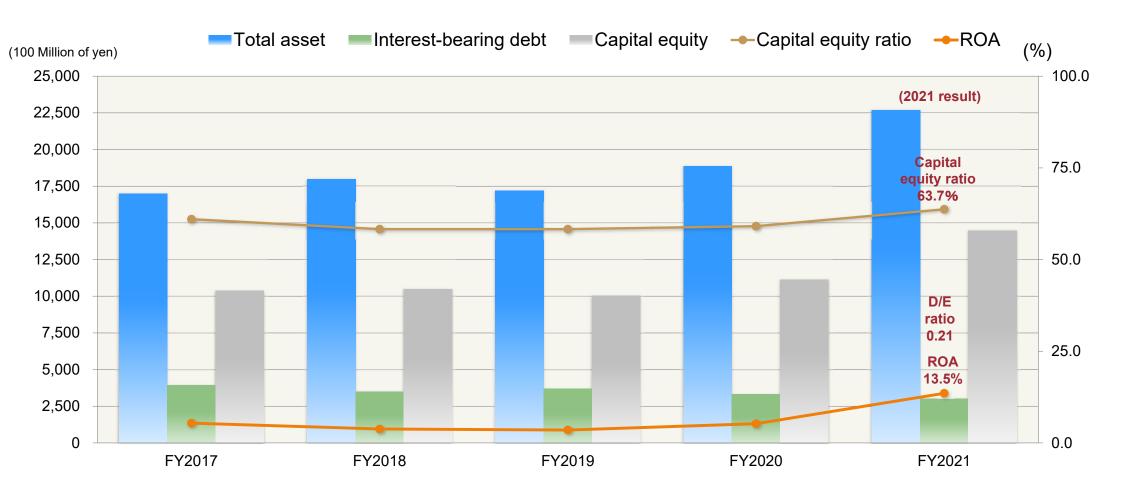


#### 4. Profit before tax analysis FY2022 forecast vs. FY2021 results

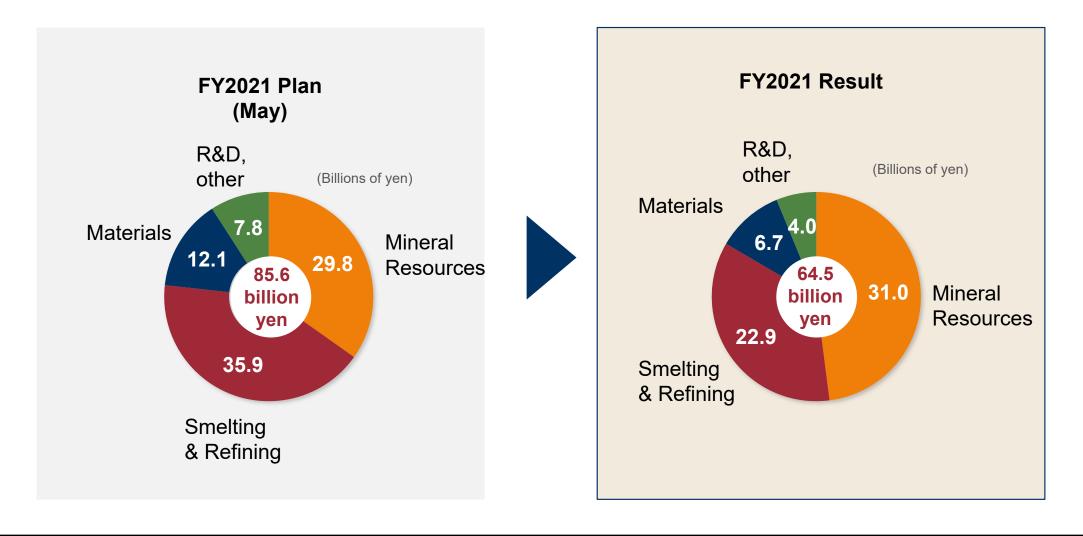


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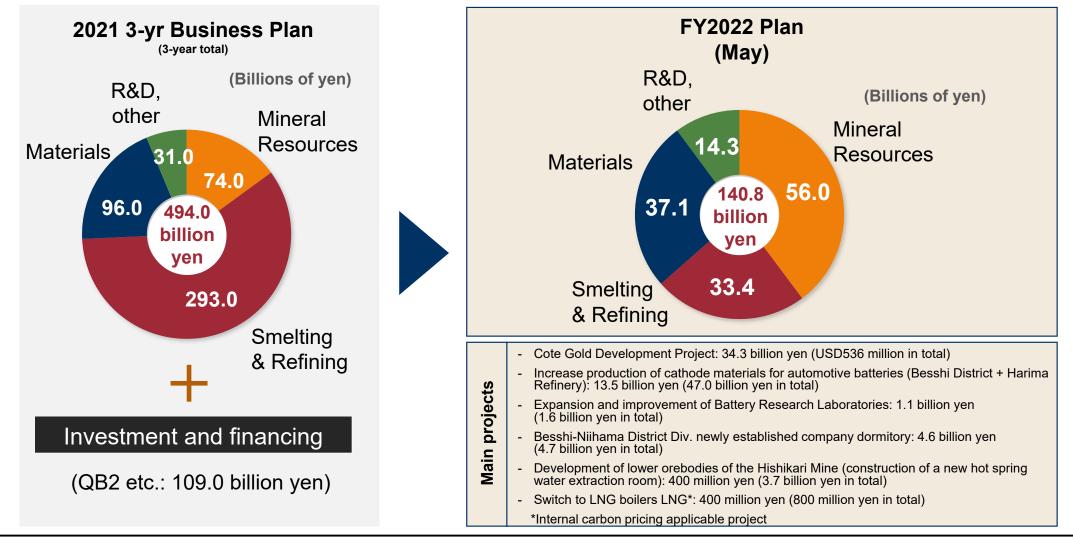
# **5. Financial position changes**



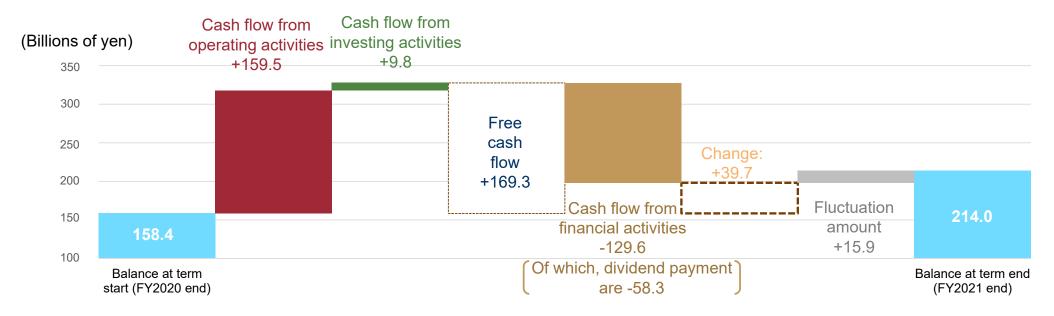
#### 6. Capital expenditure results (FY2021 Results vs. FY2021 Plan)



# 7. Capital expenditure plan (FY2022)

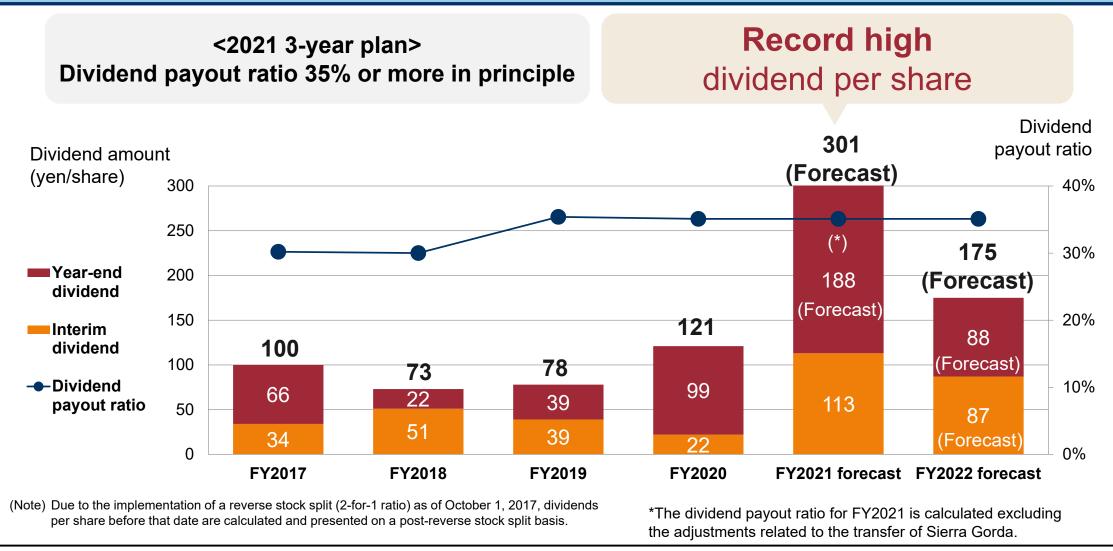


# 8. Cash flow (FY2021 results)



- Cash flows improved due to the favorable net income and the impact of yen depreciation.
- Continue to implement the growth strategy set forth in the 3-yr Business Plan
- Maintain sufficient capital reserves for future investment growth

#### 9. Shareholder return (dividend forecast: FY2021 / FY2022)



# **IV. Medium- and Long-term Strategy**

- Review of Major Issues
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- Outlook for FY2022 (topics)



Highlights from the FY2021 Financial Results and FY2022 Financial Forecasts



Medium- and Long-term Strategy



Financial Information and Supplementary Materials

#### 1. Review of 2018 3-Year Business Plan 1) Progress and challenges of 18 3-Year Plan's three main basic strategies

2018 3-Year Business Plan's Three Main Basic Strategies

#### (1) Strengthen the growth foundation of core businesses (Mineral Resources, Smelting & Refining, Materials)

Steady promotion of growth strategy and swift realization of competitiveness: Offensive investment Minimization of lost profits and opportunity losses and consolidation of business base: Defensive investment

#### (2) Three-business collaboration centered on cathode materials for batteries

Leverage the integrated production structure to the max and win through overall capabilities, including battery recycling

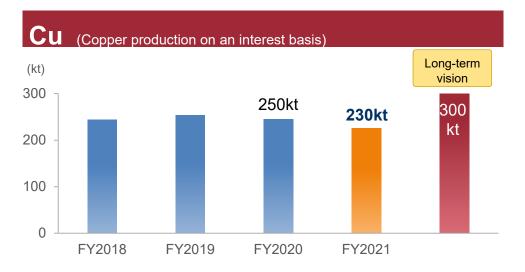
#### (3) Strengthen corporate functions

Stimulate communication with stakeholders both inside and outside the company Rebuild an open and vibrant organizational climate

• [	QB2 and Côté projects progressed smoothly Decided to sell the Sierra Gorda copper mine for a portfolio reshuffling Pomalaa project: Decided to discontinue consideration	Progress made only halfway partly due to COVID-19's impact	
	Decided to build a new battery plant in 2021 (completion is planed in the 21 3- rr plan period) Practical application of battery recycling technology including Cu, Ni, Co, Li		
	Enhance abilities to deal with changes in the business environment through organizational restructuring Rebuild an organizational climate through Head Office refurbishment Strengthen shareholder relations activities for institutional investors	→ Work toward transformation under 21 3-Year Plan	

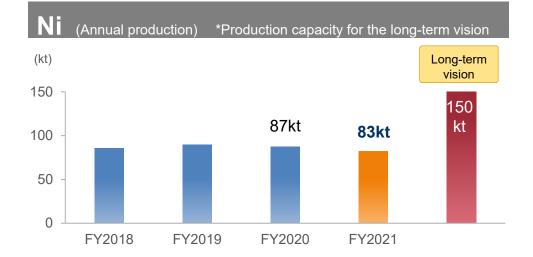
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### 1. Review of 2018 3-Year Business Plan 2) Progress toward the targets



Materials (Segment income)





Net income (attributable to owners of the parent)



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## 1. Review of 2018 3-Year Business Plan 3) Steps toward realizing our vision

# **Climate change**

- Disclosed the scenario analysis required by TCFD in Integrated Report 2021
- Began developing a plan toward carbon neutrality

# Effective use of non-ferrous metal resources

Completed PoC of battery recycling

# Employees' occupational health & safety

Significantly underperformed 2018 3-yr Plan targets

# **Rights of Indigenous people**

 Create an educational video and watched in the all of district

# Human rights in the supply chains

 Completed a third-party audit of refineries producing cobalt

> Trail to change Shiki-nen reform project, Change ways of meeting, refurbish head office

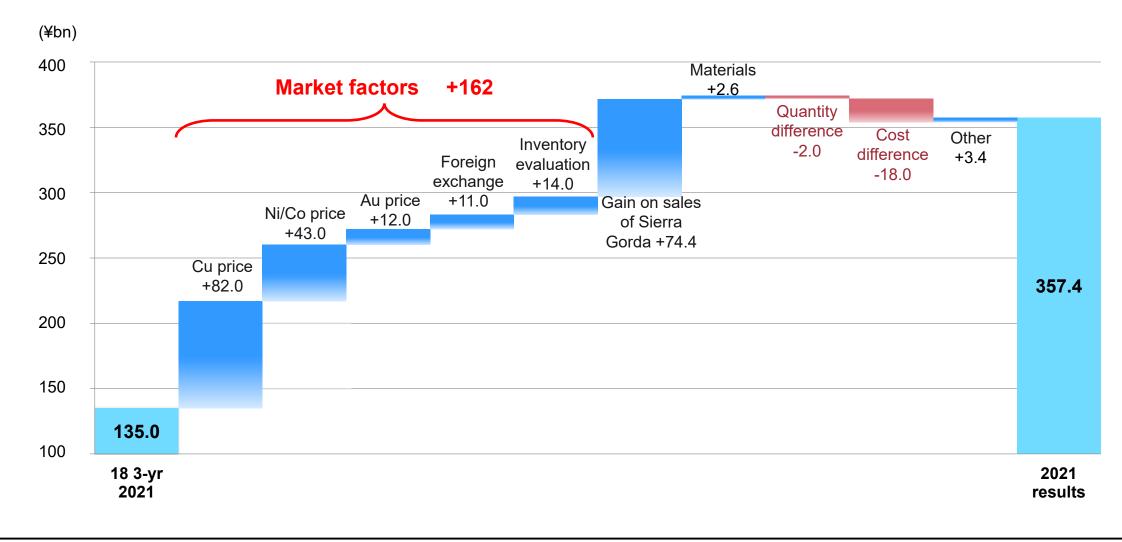
✓ <u>Different degrees of progress among areas</u>
 ✓ <u>Continue enhancing efforts to realize our vision under 21 3-yr Plan</u>

#### 1. Review of 2018 3-Year Business Plan 4) FY2021 results vs. 18 3-Year Plan FY2021 trial calculation

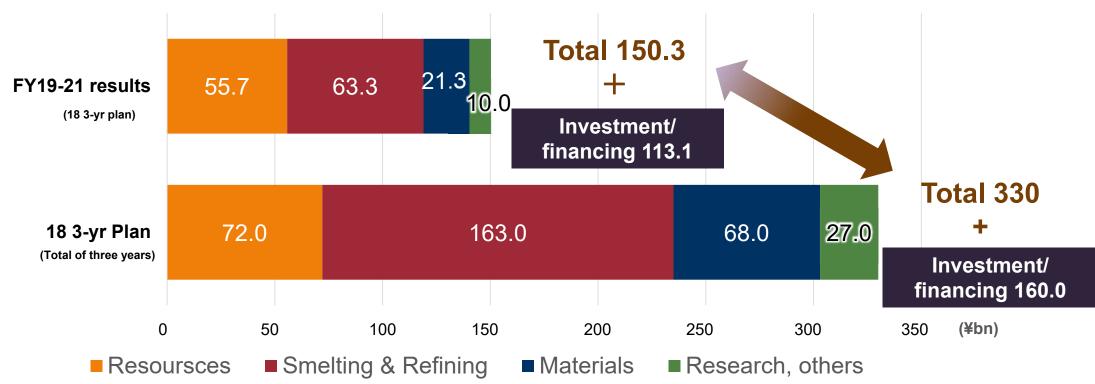
(¥bn)		FY2021 results (A)	18 3-Yr Plan FY2021 <b>trial calculation</b> (B)	Increase / Decrease (A)-(B)	
Net sales		1,259.1	1,050.0	+209.1	
Pretax prof	it	357.4	135.0	+222.4	
Equity me	ethod profit/loss	57.5	27.0	+30.5	
	Mineral resources	208.5	47.0	+161.5	
Segment	Smelting/refining	114.8	65.0	+49.8	
income	Materials	27.6	25.0	+2.6	
	Others/Adjustments	6.5	-2.0	+8.5	
Net income attributable to owners of the parent		281.0	97.0	+184.0	
Copper (US	SD/t)	9,691	6,500	+3,191	
Nickel (USD/lb)		9.35	7.00	+2.35	
Gold (USD/Toz)		1,818	1,300	+518	
Cobalt (USD/lb)		27.46	27.50	-0.04	
Exchange rate (¥/USD)		112.39	105.0	+7.39	

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#### 1. Review of 2018 3-Year Business Plan 5) Pretax profit analysis FY2021 results vs. 18 3-yrY Plan 2021 trial calculation



#### 1. Review of 2018 3-yr Business Plan 6) Capital expenditure and investment/financing results (vs 18 3-yr Plan)

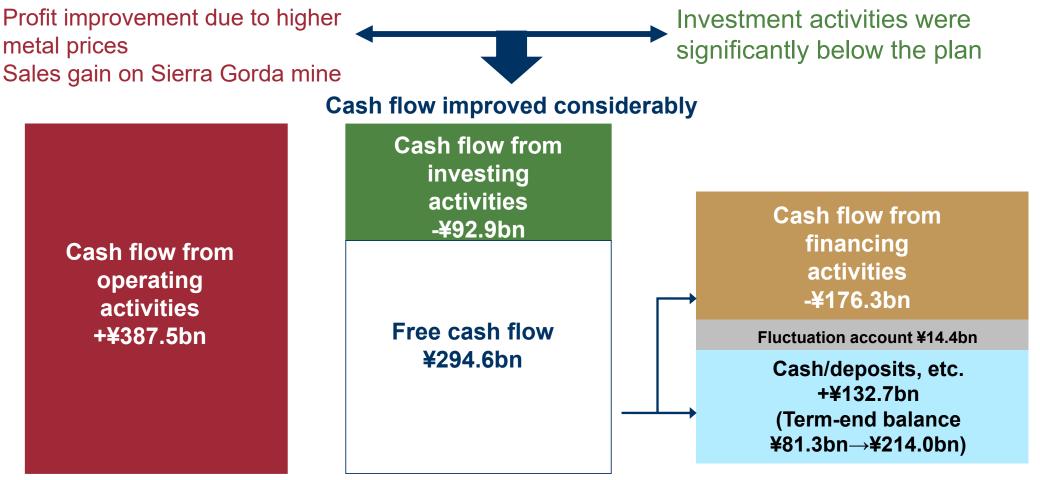


Progress rate is approx. 45% mainly due to the use of project financing in QB2 project, cancellation of the Pomalaa project, and delay in completing a new battery plant

# 1. Review of 2018 3-Year Business Plan

7) Cash flow (three-year cumulative results)

## Cash flow during the 2018 3-Year Business Plan period



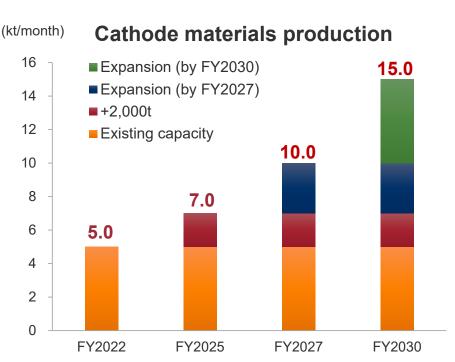
# 2. 2021 3-Year Business Plan: Four Challenges

Four cha	llenges
<ul> <li>Challenge 1. Increasing corporate vlarge-scalealue – Promotion of projects</li> <li>Expanding production capacity for battery cathode materials</li> <li>Pomalaa project</li> <li>Quebrada Blanca 2 project</li> <li>Côté gold mine development project</li> </ul>	<ul> <li>Challenge 2. Improving core business sustainability</li> <li>3-biz collaboration to strengthen the value chain for Ni-batteries</li> <li>Shifting Hishikari Mine to sustainability-oriented operation</li> <li>Enhancing competitiveness of copper-smelting business</li> <li>Strategy for advanced materials business expansion</li> </ul>
<ul> <li>Challenge 3. Adapting to changes in the social environment</li> <li>Reducing greenhouse gas (GHG) emissions</li> <li>Promoting the development of products, technologies and processes that can help achieve carbon neutrality</li> <li>Adaptation to digital transformation (DX)</li> <li>Initiatives for securing, fostering and utilizing human capital</li> </ul>	<ul> <li>Challenge 4. Strengthening the foundation of business management</li> <li>Strengthening safety initiatives</li> <li>Reorganizing and enhancing sustainability promotion framework</li> <li>Corporate governance</li> </ul>

#### Challenge 1. Increasing corporate value - Promoting large-scale projects 1) Battery materials

## Expanding production capacity for battery cathode materials

- Increasing the production capacity by 2,000 tonnes per month (by the end of FY2025) Promoting the construction of a new Niihama plant DX to raise productivity and save energy
- Acquisition of LFP business
   Acquired an LFP business as of May 1 and began
   production under SMM's name.
   Aim to stably produce and sell high-quality products
   and strengthen R&D for the next generation.
- Toward production increase during next period Demand trends vary in each region due to the impact of national government policies. Production increase in the next period is under
  - consideration including locations.



Challenge 1. Increasing corporate value - Promoting large-scale projects 2) QB2

# Quebrada Blanca 2 (QB2) Project

- Production scheduled to start in the second half of 2022
- Over 80% of progress made in construction. Currently mobilizing over 12,000 construction workers.
- Mill Expansion There is a plan to expand the mill for further lower orebody development.



21 3-yr Plan

Challenge 1. Increasing corporate value - Promoting large-scale projects 3) Côté

# **Côté Gold Mine Development Project**

- Production scheduled to start in 2023
- Amount of capital expenditures is currently being examined, as it is in the trend of increasing due to COVID-19 and Ukraine situation
- Prospect drilling in areas around the mine has confirmed the presence of additional resources
  - → Increasing the project's value with additional projects in the future

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# **3-biz collaboration to strengthen the value chain for Ni-batteries**

Securing the supply of nickel resources and implementing measures to enhance collaboration among the three core businesses

- Enhancing the exploration of new nickel projects in the next period
- Securing a supply of nickel ore to CBNC and THPAL
- Start designing of battery recycling facilities

# Hishikari Mine (Shifting to sustainability-oriented operations)

Shifting to sustainable production centered on average-grade ore mining to extend the mine's life
EV2022 production volume

FY2022 production volume <u>4.4 tonnes per year</u>

Promoting the development of lower orebodies





21 3-yr Plan

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### Challenge 2. Improving core business sustainability (2)

# Enhancing competitiveness in copper smelting and refining

- Ensuring stable operations to produce 450,000 tonnes of electrolytic copper per year
   FY2022 production plan: <u>447,000 tonnes</u>
- Enhance response to concentrate type change and continue efforts to reduce cost and improve yield
- Increasing the production capacity to 460,000 tonnes in the 21-3-Year Plan



## Strategy for advanced materials business expansion

- ◆ Demand is expected to remain stable
- Implementing various measures to increase sales and enhance production of each product as set out in 21 3-Year Plan



21 3-yr Plan

#### 1) Carbon neutrality

**To reduce greenhouse gas (GHG) emissions,** we will keep our GHG emissions below the FY2013 level, develop a plan for reaching net zero GHG emissions no later than 2050, and implement various necessary measures.

- Make TCFD disclosures in the Integrated Report
- Apply the internal carbon pricing (ICP) scheme to capital investments to promote investments that would reduce GHG emissions
- Promote various new products that contribute to carbon neutrality and the development of recycling technology

## 2) Adaptation to digital transformation (DX)

- Establish a new unit tasked with DX promotion to accelerate company-wide DX
  - → Enhance competitiveness and establish infrastructure for implementing measures toward achieving our vision by leveraging DX
- Raise a digitalization awareness throughout the company Foster an awareness to facilitate DX of operations by, for instance, sharing initiatives implemented internally

## 3) Initiatives for securing, fostering and utilizing human capital

- Securing: Enhance branding through, for instance, advertising Increase mid-career recruitment
- Fostering: Accelerate the rollout of 1-on-1 meetings
- Utilizing: Begin reviews of various systems, allowances, etc. (partly implemented) Head office renovation and enhancing inter-departmental communication

Raise corporate vitality through proactive investments in human capital

Expand inter-base online communication and resume various face-to-face initiatives

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**Safety initiatives** 

# Placing emphasis on preventing "serious accidents" (absence from work for 3 months or more) and "recurring accidents"

- (1) Promote measures related to equipment and essential safety with a focus on serious accident risks (moving parts, crashes/falls, heavy objects, heavy machinery)
- (2) Improve on-site management capability by strengthening checks on realities and actions through "work observation" and "practical risk assessment (RA)" as well as through priority-oriented initiatives
- (3) Improve risk sensitivity by introducing and practicing more effective education and training (e.g., sensory training using VR, etc.)

Targets during 21 3-yr Plan

- Serious accidents of employees and business partners in Japan and overseas sites: None
- ✓ Domestic employee accidents: **7 cases/year** or less
- Employee accidents at overseas sites: 1 case/year or less

21 3-yr Plan

#### Challenge 4. Strengthening the foundation of business management 2) Promote sustainability

Sustainability promotion framework (from April 2022) Red = New Names **Board of Directors Decision-Making and Supervision Business Execution** President **Internal Control Committee** Sustainability Committee Corporate Value Enhancement 4 Management System **DX** Promotion **Carbon Neutral Promotion** 7 Sustainability Subcommittees Strategic Committee Committee Working Groups Committee **Efficient Resource Utilization** Group for Realizing World Leader in Non-**Risk Management WG** Ferrous Metal Industry **Environmental Preservation Compliance WG** Company-wide Group on Human Resources **Corporate Citizenship Quality Assurance WG** "Shikinen" Reform Group "Responsible Mineral Diversity Procurement" WG **Human Rights** Activities have begun under committees and so **Occupational Health & Safety** on of the new framework Communications

21 3-yr Plan

= New Business Units

#### Effectiveness evaluation of the Board of Directors

In FY2021, we conducted a survey with the cooperation of a law firm.

- Responses were favorable, generally considering that the Board was functioning effectively
- Some pointed out the needs for change for the Board to play the roles and functions envisioned by the company; improvement initiatives are being implemented.

#### Effectiveness evaluation of the Audit & Supervisory Board

Conducted a survey for the first time in FY2021. An external auditing corporation analyzed and evaluated the survey. The Audit & Supervisory Board discussed it and assessed that it was functioning effectively.

#### Skill matrix

Disclosed in the Corporate Governance Report.

Established the benchmark for skills expected of Directors. The Board of Directors discusses the items that will contribute to the governance of the company which in principle adopts a management model.

## V. Financial Information and Supplementary Materials

- Review of Major Issues
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- Outlook for FY2022 (topics)
- |||
- Highlights from the FY2021 Financial Results and FY2022 Financial Forecasts



Medium- and Long-term Strategy

## V Financial Information and Supplementary Materials

## 1) Supply-demand balance (copper and nickel)

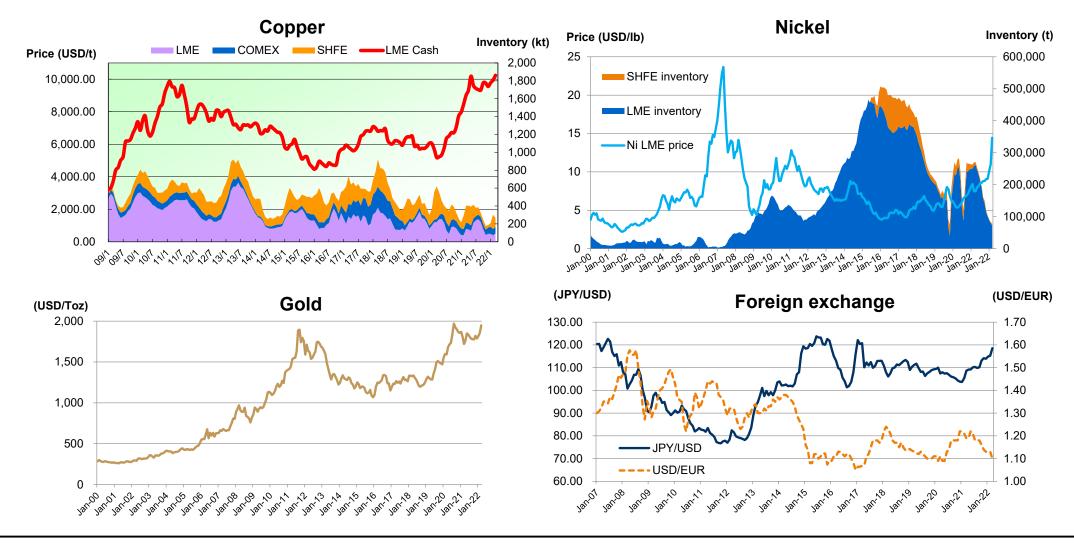
#### <u>Copper</u>

	ICSG estimate (May 2022)		
(kt)	2021	2022	2023
Production	24,825	25,883	26,826
Usage	25,264	25,742	26,474
Balance	-439	+142	+352

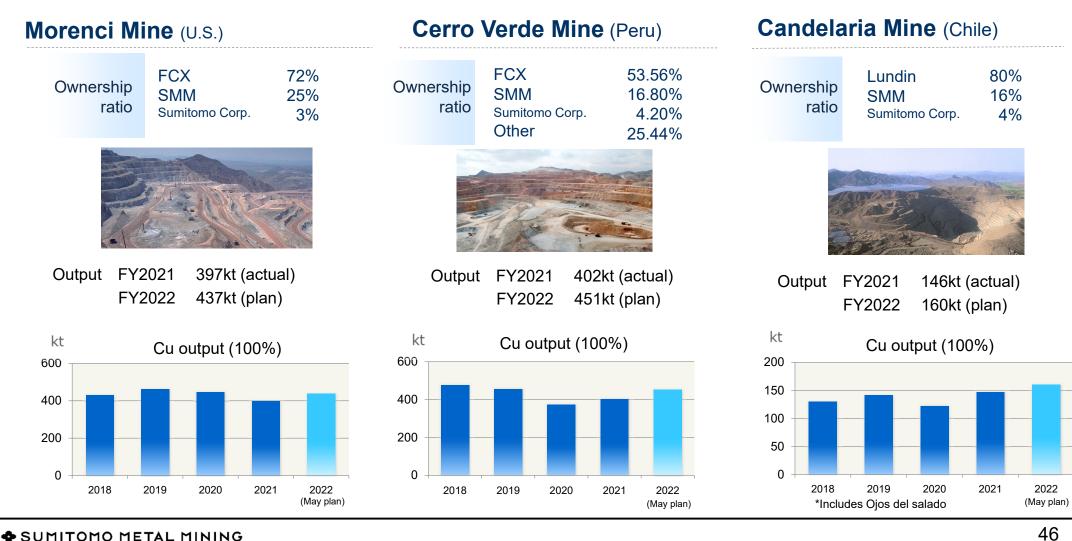
#### **Nickel**

	INSG e	stimate (Ap	r 2022)	SMM e	stimate (Fel	o 2022)
(kt)	2020	2021	2022	2020	2021	2022
Production	2,490	2,608	3,082	2,504	2,631	2,931
Usage	2,390	2,776	3,015	2,390	2,766	2,999
Balance	+99	-168	+67	+114	-135	-68

#### 2) Non-ferrous metal prices and foreign exchange rates



## 3) Individual business Resources (1) Copper (copper mines overseas)

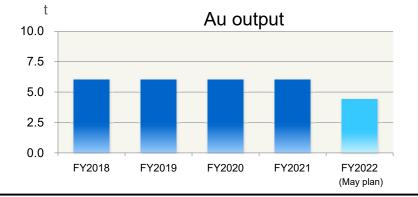


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## 3) Individual business Resources (2) Gold (Hishikari & Côté)



- Continuing lower orebody development placing priority on safety
- Reserve: 157 tonnes (based on JIS) at the end of 2021
- Output: 4.4 tonnes (May plan) in FY2022



#### Côté gold mine development project

Ownership	IAMGOLD	64.75%
ratio	SMM	27.75%
	Other	7.50%

Acquisition price: USD195mn (approx. ¥21.5bn) Location: Province of Ontario

- F/S completed in Nov 2018

(Canada)

- Construction began in Aug 2020
- Production scheduled to begin in 2023



Mine life	18 years
Total gold output	205 tonnes
Reserve	233Mt
Reserve grade	0.96g/t

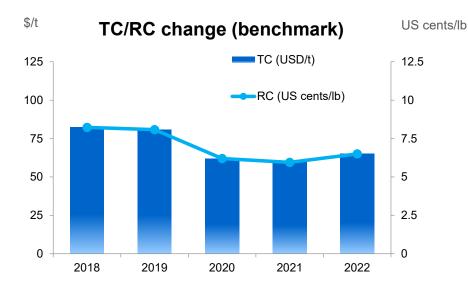
(Figures are quoted from a press release issued on July 21, 2020.)

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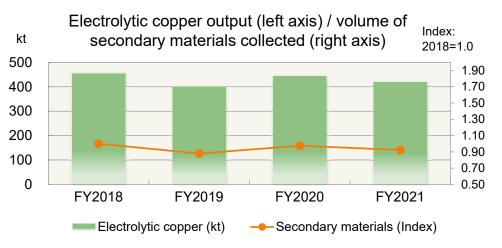
#### 3) Individual business Smelting & Refining (1) Copper (Toyo Smelter & Refinery)

#### **Toyo Smelter & Refinery**

Electrolytic copper output FY2021 419 kt (actual) FY2022 447 kt (May plan) \*No scheduled regular maintenance/repair in FY2022







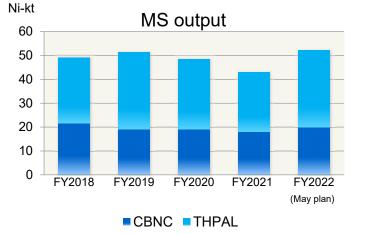
#### 3) Individual business Smelting & Refining (2) Nickel (CBNC, THPAL, Niihama Nickel Refinery)

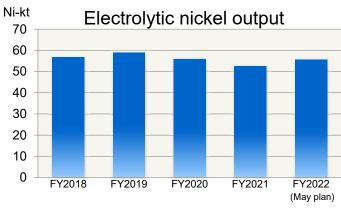
## **CBNC, THPAL, Niihama Nickel Refinery**

#### Output

(Ni-kt)	FY2021 result	FY2022 (May plan)	Difference
CBNC	18.1	20.0	+1.9
THPAL	24.8	32.2	+7.4
Niihama Nickel Refinery	52.5	55.6	+3.1







## Maximize HPAL by-product recovery

Scandium oxide: Began commercial production in 2019

Chromite: Began sales in FY2021

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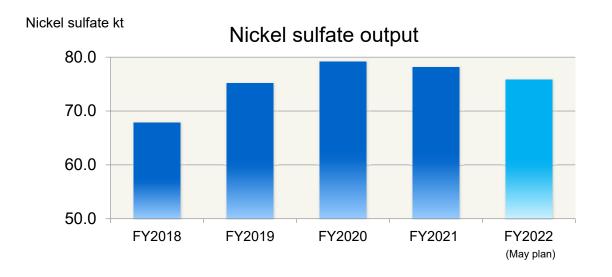
#### 3) Individual business Smelting & Refining (3) Nickel sulfate (Niihama Nickel Refinery, Harima Refinery)

#### Niihama Nickel Refinery and Harima Refinery

Nickel sulfate output (total of Niihama Nickel Refinery and Harima Refinery)

FY2021 78.1 kt (actual)

FY2022 75.8 kt (May plan)





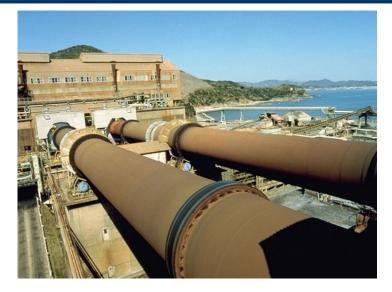
#### 3) Individual business Smelting & Refining (4) Ferronickel (Hyuga Smelting Co., Ltd.)

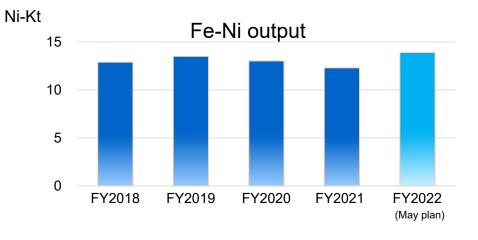
#### Hyuga Smelting Co., Ltd.

Output

FY2021 12.3Ni-kt (actual) FY2022 13.9Ni-kt (May plan)

- Aim to maximize output using the two kiln, one electric furnace system
- Secure profits through cost reduction achieved by stable production and efficient operation





## 3) Individual business Materials

#### **Battery materials**

NCA has raised its production capacity to 4,850 tonnes. EV-related markets are remaining strong with smooth production. However, we will monitor the impact of shortages in semiconductors, etc.

#### **Powder materials**

The second half of FY2021 saw a slight dip mainly due to the impact of a pause in smartphone demand. In the medium- to long-term, demand is expected to grow due to the electrification of cars and the spread of 5G networks for smartphones.

#### **Crystal materials**

Smartphones are slightly slowing down. In the communication device market, demand for long-distance devices has begun recovering.

#### Package materials

Maintained high shipping levels in FY2021. High shipping levels will likely continue in FY2022, although a lull is expected for display panels and others.

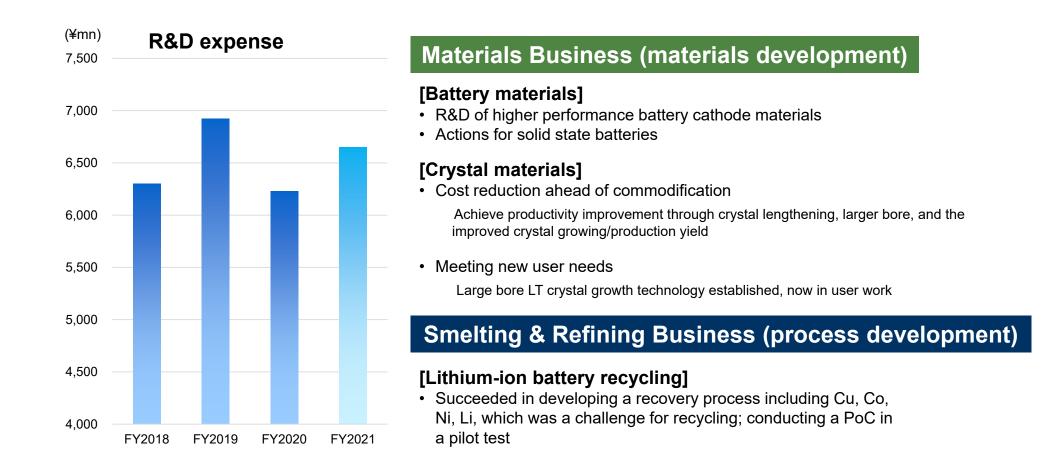
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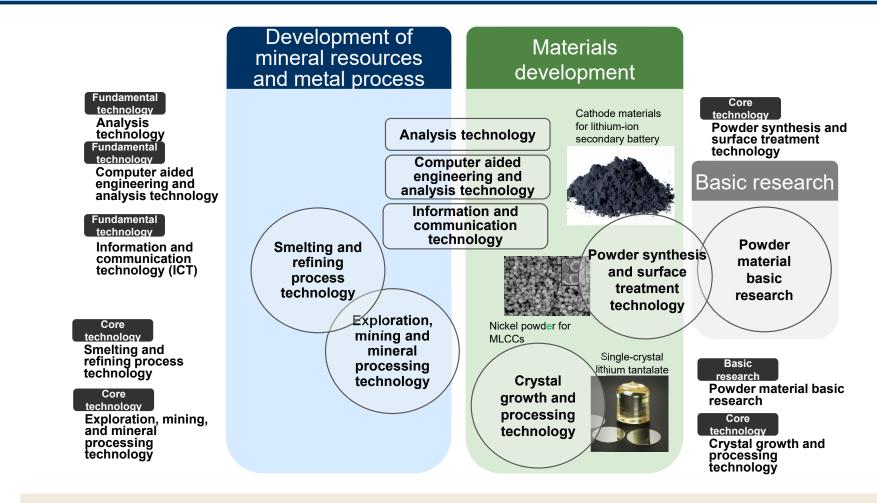


- Package materials
- Powder materials
- Battery materials

#### 3) Individual business Research & Development (1)



#### 3) Individual business Research & Development (2) Area/Field



Focus on growth strategy fields, search for the seeds of next-generation business

Element	Margin of change	Change in FY2022 profit before tax
Cu	±USD100/t	2.6
Ni	±US10 cents/lb	1.7
Au	±USD10/toz	0.2
JPY/USD	±JPY1/USD	2.2

(Note) The change in FY2022 profit before tax based on the JPY/USD exchange rate change is the total of domestic metal processing income and overseas exchange conversions.

(¥bn)

#### **Disclaimer**

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